Global Executive Recruiting Agency Secures Infrastructure With Harmony Purple

THE Company

Sterling-Hoffman is a global recruiting agency specializing in executive, managerial and technical positions. Sterling-Hoffman is headquartered in Oakville, Ontario, Canada and has 3 offices around the world. The company was founded in 1975 and has grown to be a leader in recruitment for the life sciences industry.

The Challenge

While recruitment is fundamentally a person-to-person service, the process is highly digitized. It involves managing, storing and transferring highly sensitive information about candidates and the companies seeking to fill key positions. The need for data privacy is paramount and Sterling-Hoffman takes that responsibility very seriously.

To help ensure the ongoing security of the information entrusted to it by its clients, Sterling-Hoffman sought to implement a vulnerability management solution that could quickly and efficiently pinpoint critical security exposures. The goal was not to just identify open vulnerabilities, but also to understand how vulnerabilities could be exploited within the context of Sterling-Hoffman's IT infrastructure.

The Solution

Marina Strongin, IT Manager (CIO) responsible for all IT at Sterling-Hoffman, oversaw the selection process. Marina and her team selected Harmony Purple from Orchestra Group because it best fulfilled their requirements for coverage, attack path analysis and ease of use. The key elements driving their decision were:

- **Low impact. Able to safely run scans on mission critical systems.**

- **Best system for prioritizing which hosts need patching.**

- **Lower cost to buy and operate.**

- **Accurate, agentless system discovery.**

Harmony-Purple's all-in-one approach enabled Sterling-Hoffman to upgrade its security posture without the need to implement cumbersome pen testing software on top of their security stack. As Marina stated, Harmony Purple delivers an "out-of-the-box" approach to vulnerability management.

The Results

The onboarding process initially ran into a problem due to conflicts with recently deployed end point security software that blocked the Harmony Purple scanning process. This issue was identified and resolved. The deployment proceeded smoothly from there and Harmony Purple is delivering the results Sterling Hoffman needs. Marina also reported that Orchestra support has been "very good and very responsive." In terms of ongoing results, Marina considers the information delivered by Harmony Purple is a valuable element of maintaining strong security at Sterling-Hoffman and provides a "clear picture of what is going inside the network."